



OMER QURESHI

Chief Partner Officer · SVP Partnerships & Alliances



236 LinkedIn Recommendations · 20 Years of Endorsements

WHAT INDUSTRY LEADERS SAY

Microsoft · Google · AWS · KPMG · Accenture · Cognizant

236

LinkedIn Recommendations

43

Hyperscaler Endorsements

77

C-Suite & Board

12

GSI & SI Leaders

38+

Countries Represented

"An out-of-the-box, strategic thinker who can drive through to field-level execution – top-notch in pretty much every respect."

– Theresa Garner · Global ISV Partner Strategy & Acceleration · Amazon Web Services

SELECTED RECOMMENDATIONS · C-SUITE TO BOARD LEVEL · 38+ COUNTRIES

"Strong strategic view, coupled with high energy and ability to execute. I've appreciated his ability to listen, shape ideas and make things happen."

Vincenzo Esposito
CEO, Microsoft Italy

MICROSOFT

"One of the key advisors for our Catalytic IT solutions program – always there with creative ideas and a let's-go-do-it attitude."

Prasad Joshi
Senior Vice President

INFOSYS

"A natural passion and ability for building strong partnerships. His determination and leadership abilities are second to none."

Fearghal O'Higgins
Head of Partner Incentives, Google Workspace

GOOGLE

"His loyalty, savvy, and strategy made a worldwide program leveraging millions of dollars for our two companies happen."

Geoffroy Pajot
Global Head of AI Partnerships Ecosystem

CAPGEMINI

"A unique ability to explain the forest to those muddling through the trees – a high-level problem solver with an impressive talent for connecting the dots."

Lynn Carter
Sr. Manager, Global Data Center Operations

AMAZON WEB SERVICES

"A visionary leader – experienced negotiator, reliable and trusted colleague bringing great energy, right execution and strategic vision."

Andrey Vasilevich
Sr Partner Development Manager

MICROSOFT

"A visionary leader – rare ability to see the big picture while managing intricate details across geographies and 30+ countries."

– Tolga Altinordu · Head of EMEA Scale Solutions & Services Partners · Microsoft

ALSO ENDORSING · HYPERSCALERS · GSI · CHANNEL · C-SUITE

AMAZON WEB SERVICES

Traci Bestritsky
Sr ProServe Account Executive

"A shining example of grace under pressure – walks the walk on your..."

COGNIZANT

Svetlana Hill
Director, Strategic Alliances

"Exceptional leader – creative, positive, and genuinely inspires..."

ACCENTURE FEDERAL

Aimee Foster
ISSE

"Fully dedicated to helping customers – going above and beyond in..."

AMAZON WEB SERVICES

Lee Nicholls
CyberSecurity Solutions

"My experience with him was extremely fruitful – I continue to..."

KPMG

Carl Albrecht
Tech Strategy

"Smart and entrepreneurial – a good feel for marketing strategy and..."

PAX8

Kathryn A. Marsman
SVP Global Alliances

"Excellent partner, leader and advocate – execution excellence..."

AMAZON WEB SERVICES

Rodney Miller
Sr. Manager, Partner Learning

"Deep knowledge and ability to translate into business – key in..."

AMAZON WEB SERVICES

Brian Johnson
Sr Practice Manager

"Driven, passionate, intelligent and trustworthy – an exceptional range..."

WHO'S RECOMMENDING · 236 ENDORSEMENTS ACROSS THE TECHNOLOGY ECOSYSTEM

43

Hyperscalers

Microsoft · AWS · Google

77

C-Suite & Board

CEOs · SVPs · Founders

19

Cloud & Saas

ServiceNow · VMware · Avaya

12

GSI & SI

Capgemini · Infosys · IBM

12

Channel

Pax8 · Arrow · Ingram

5

AI & Emerging

Elastic · SoundHound

4

Cybersecurity

Cisco · KPMG

2

Telco

VEON · SFR